



## ST. MARY'S COLLEGE

Shirva, Udupi-574116

and

## SHRI MADHWA VADIRAJA INSTITUTE OF TECHNOLOGY AND MANAGEMENT

Vishwothama Nagar, Bantakal, Udupi - 574 115



SMVITM

### Memorandum of Understanding

This Memorandum of understanding (hereafter referred to as MOU/Understanding) is entered on this **12<sup>th</sup>** day of **June 2020** between:

**ST. MARY'S COLLEGE, SHIRVA**, an Institution managed by Catholic Education Society of Udupi Diocese and affiliated to Mangalore University, located at Shirva, Udupi District (hereafter referred to as "SMC" which expression shall, unless it be repugnant to the subject or context thereof, include its successors and permitted assigns) acting through its Principal, **Dr. Herald Ivan Monis**.

*And*

**Shri Madhwa Vadiraja Institute of Technology and Management**, a self-financed institution managed by Shri Sode Vadiraja Mutt Education Trust, Udupi, approved by AICTE, New Delhi, affiliated to Visvesvaraya Technological University, Belagavi, duly authorized and represented by its Principal **Dr. Thirumaleshwara Bhat**, with its Administrative Office & Campus in Vishwothama Nagar, Bantakal, Udupi District - 574 115, hereafter called as '**SMVITM**'

St. Mary's College, Shirva is an institution affiliated to Mangalore University, committed to enhance the employability of its students by way of skill development programmes apart from its core academic activities

*Whereas*

Principal

SHRI MADHWA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT

SMVITM, a renowned educational institution in the coastal Karnataka region with a vision to be established as an Excellent, Value-based Higher Educational Hub to Meet the Challenges of Global Competitiveness.

The institution offers four Under Graduate Programs in Civil Engineering, computer Science and Engineering, Electronics and Communication Engineering, Mechanical Engineering and research programs leading to the award of PhD degree in all Engineering and Basic Sciences departments. SMVITM has collaborations with different industries and academic institutes for active research and training requirements.

SMVITM has witnessed growth in terms of Infrastructure, placements, facilities, Industry tie ups and in the next decade the institution perceives to be a pioneer in research and to develop as a Center of Excellence.

Having recognized a mutual interest in enhancement of employability among students as well as facilitating towards their gainful employment, both the parties agreed to enter in to an MOU to facilitate and regulate such cooperation on the following terms and conditions.

#### **GENERAL TERMS OF THE UNDERSTANDING**

1. SMVITM shall impart value added training to the BCA students of SMC. The training shall be in the form of hands-on workshops, Project guidance, academic research guidance, skill based training, placement training.
2. SMVITM shall help the BCA department of SMC in offering the add-on courses on IoT, Mobile Application Development, Web Application Development, Big data.
3. Training shall be imparted by SMVITM totally free of cost merely as a part of Educational Social Responsibility gesture and no fees is

  
Principal

chargeable by SMVITM. There will be no financial burden on both the parties except to provide basic infrastructure along with necessary basic facilities.

4. SMC shall give the certificate of appreciation to the trainers of SMVITM for every training conducted.
5. Training shall be imparted as per mutually agreeable schedule, place and time.

### **DURATION**

This MOU is at- will and may be modified by mutual consent of both the parties. This MOU shall become effective upon signature by both the parties and will remain in effect until modified or terminated by one of the party by mutual consent.

### **DISPUTE RESOLUTION**

If there is any difference of understanding in any of the clauses or dispute between the parties, Principal, SMVITM and Principal, St. Mary's College, Shirva, will jointly resolve the difference or dispute in spirit of independence, mutual respect and shared responsibility.

### **MISCELLANEOUS**

If parties desire to extend the scope of MOU over and above what is in this Understanding, same shall be mutually agreed between the Parties and shall be in writing.

The parties mentioned above have entered into this Memorandum of understanding duly endorsed by witnesses on the date, month and year mentioned herein above.



Principal

SHRI MADHWA YADIRAIA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nagar Udipi Dist.  
BANTAKAL 574 115

For and on behalf of St. Mary's College

For and on behalf of SMVITM

*Herald Ivan Moñis*  
Dr. Herald Ivan Moñis

*Thirumaleshwara Bhat*  
Dr. Thirumaleshwara Bhat  
Principal, SMVITM, Bantakal

Principal, St. Mary's College, Shirva

ST. MARY'S COLLEGE  
SHIRVA, UDUPI DIST - 574 116



Witness 1:

Witness 2:

*Prof. K. Praveen Kumar*  
Prof. K. Praveen Kumar  
HOD-BCA, St. Mary's College, Shirva  
Department of Computer Science  
SHIRVA, UDUPI DIST. - 574 116

*Prof. Vasudeva*  
Prof. Vasudeva  
HOD - CSE, SMVITM, Bantakal

Department  
ST. ...  
SHIRVA, UDUPI DIST. - 574 116

*Anzlop*

Principal  
SHRI MADHWA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nager Udipi Dist.  
BANTAKAL - 574 115



**SMVITM** Vishwothamanagar, Bantakal - 574 115, Udupi, Karnataka, India

**SHRI MADHWA VADIRAJA INSTITUTE OF TECHNOLOGY & MANAGEMENT**

A Unit of Shri Sode Vadiraja Mutt Education Trust (R), Udupi  
Affiliated to the Visvesvaraya Technological University, Belgaum  
Approved by AICTE, New Delhi & Recognized by Govt. of Karnataka

Phone : 0820-2589182  
: 0820-2589183  
Mobile : 7483031199  
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E-mail : info@sode-edu.in  
Website : www.sode-edu.in

**Service Level Agreement (SLA)**

The Service Level Agreement (SLA) is entered into on 23<sup>rd</sup> January, 2020, between **Shri Madhwa Vadiraja Institute of Technology, Udupi**, Vishwothama Nagar, Bantakal, Karnataka 574115 and **Focus Academy for Career Enhancement (FACE)**, No.12, Lakshmi Nagar, Thottipalayam Pirivu, Avinashi Road, Coimbatore - 641014.

**Shri Madhwa Vadiraja Institute of Technology, Udupi** is represented by Dr. Thirumaleshwara Bhat, Principal, and **FACE** is represented by Mr. Dalvin Antony, Business Development Manager of South Karnataka.

Shri Madhwa Vadiraja Institute of Technology, Udupi and **FACE** decided to lay down the terms and conditions of the SLA with the following clauses. The terms and conditions are not limited to the following but new terms shall only be added with mutual consent of both the parties.

Disputes if any are subject to jurisdiction of Coimbatore courts only.

**For SMVITM**

**Principal**

Principal

**SHRI MADHWA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT**  
Vishwothama Nagar, Udupi Dist.  
BANTAKAL - 574 115

**For FACE**

**Business Development Manager**



Section 1: Program and batch details	
Full Name of College	Shri Madhwa Vadiraja Institute of Technology, Udupi
Product Category	Aptitude + Technical
Product Name	WOWS- 2 days ; FAB Verbal- 3 days C Programming- 6 days ; Data Structures- 6 days Aptitude for Placements- 12 days; Aptitude Challenge- 1 day ; All IT- MCQ and interview related questions- 1 day
Total Program Duration per Batch (in Days)	31
Total Program Duration (in Hours) for 1 batch	186
Degree and Passing out year of students to be trained	2022 passouts batch
Training Dates(Impact Dates)	NA
Training dates( Phased deals)	Phase 1- 27,28,29,30 and 31 January 2020 Phase 2- Yet to confirm the dates. To be decided mutually
No of batches	3
No of students for whom materials will be sent (as per attached batch-list)	150
Total No of Trainer Days( Batches X No of Days)	93
Session Timings	Session 1: 9 - 11 AM Session 2: 11:15 - 1:15 PM Session 3: 2:15 - 4:15 PM Session 4: Feedback Session
FreshGrad Online Test Details (If any)	1. Pre and post-assessments and reports 2. Psychometric + Technical competency mapping assessments 3. Practice tests- Topics on what we train

**IMPORTANT:**

- FACE recommends that the college should double-check and ensure that the training does not fall on Local / State / National holidays., during Internal tests / examinations, during college functions. (Ex: Sports day, Annual day) or special programs and during recruitment drives
- Any request for change in training dates needs to be communicated to FACE at-least 5 working days in advance. Even if communicated 5 working days in advance, FACE is not automatically liable to deliver the service on the revised dates. FACE will re-confirm the possibility of service delivery based on availability of trainers, ease of trainer travel and accommodation and other constraints
- Once the SLA is signed, our Service Relationship Manager (SRM) from FACE Head-Office will be in touch with you to plan finer details of logistics.
- Batch List of students to be trained needs to be attached to this SLA. This is a mandatory requirement from FACE to conduct assessments.

**DECLARATION:** I have read and understood Section 1 – Program and batch details and I agree to the same.

For SMVITM



Principal

Principal

SHRI MADHWA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nagar, Udupi Dist.  
BANTAKAL - 574 115

For FACE



Business Development Manager



<b>Section 2 – Billing Terms and Conditions</b>	
<b>Pricing Type(Mention the Pricing Type)</b>	Per Trainer Day
<b>Price Per Student/Per Trainer Day/Lumpsum/Per Trainer Per Hour/Per Student Per Hour</b>	Aptitude + Technical- 10000 + GST of 18%
<b>GST @ 18.0%</b>	1800
<b>No of students for whom materials will be sent (as per attached batch-list)</b>	150
<b>Minimum number of students to be billed irrespective of attendance. (Invoice will be raised for the below mentioned minimum contract value or actual attendance - whichever is higher)</b>	NA
<b>Total Contract Value(Gross)</b>	93 Trainer Days(31 days X 3 batches) Rs 10,000/TD + GST of 18% =1800/- =Rs 11800/-TD <b>Total Value= Rs 10,97,400/-</b>
<b>Attendance Clause</b>	NA
<b>Please mention if there are any other addition attendance clause</b>	NA

**NOTE:** After completion of program, FACE Accounts Manager, will be in touch with the college SPOC for invoicing and payments.

**IMPORTANT:**

- Payment need to be done with in 30 days from the date of completion of Training.

**DECLARATION:** I have read and understood **Section 2- Billing Terms and Conditions** and I agree to the same.

**For SMVITM**



**Principal**

Principal  
SHRI MADHWA YADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nagar, Udupi Dist.  
BANTAKAL - 574 115

**For FACE**



**Business Development Manager**



<b>Section 3 – Payment Schedule – Terms &amp; Conditions</b>	
<b>Advance Payment</b>	NA
<b>Invoicing Terms</b>	Phased Deals: Within 30 working days after completion of the program.
<b>GSTIN Number of Client</b>	NA
<b>Name and Address on the Invoice (Should be the college name or trust name )</b>	Shri Madhwa Vadiraja Institute of Technology and Management
<b>Maximum Credit Period in Days</b>	30
<b>Payment Mode</b>	NEFT/RTGS

**DECLARATION:** I have read and understood **Section 3- Payment Schedule - Terms and Conditions** and I agree to the same. I also agree that Disputes if any are subject to jurisdiction of Coimbatore courts only.

**For SMVITM**



**Principal**

Principal  
**SHRI MADHWA VADIRAJA**  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**  
 Vishwothama Nagar, Udupi Dist.  
 BANTAKAL - 574 115

**For FACE**



**Business Development Manager**





Section 4 – Travel and Logistics – Terms & Conditions	
Trainer Accommodation	Yes
Local Conveyance from place of stay to College and back	NA
Meals Provided	FACE need to pay
Infrastructure Support - If any (Projector, Laptop & Speakers)	College to Arrange

**Note:**

- FACE must share 7 days well in advance the details of Number of Male and female trainers visiting SMVITM College for training purpose to the Training & Placement Cell to make necessary accommodation.
- Accommodation will be provided only to the Trainers.
- FACE is liable for any damages to the room or property therein, or any discrepancies incurred during their trainers stay.

**DECLARATION:** I have read and understood **Section 4 - Travel & Logistics - Terms and Conditions** and I agree to the same.

For SMVIT



Principal

Principal  
SHRI MADHWA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nagar, Udipi Dist.  
BANTAKAL - 574 115

For FACE



Business Development Manager



## **Section 5 - Contact Point / Communication & Notification**

For the purpose of communication or notices with respect to this MOU, SMVITM shall be represented by Ms Vidya Bhat, Training & Placement, Head, and FACE by Mr. Dalvin Antony, Business Development Manager – South Karnataka. All training related communications shall be between the above representatives.

## **Section 6 - Breach of Agreement**

SMVITM College has the right to terminate the agreement with Focus Academy for Career Enhancement (FACE), in case Focus Academy for Career Enhancement (FACE) either fails to provide the services satisfactorily or violates any of the clauses mentioned in the MOU, or exploits the students or misuses the partnership with SMVITM College in any way.

## **Section 7 – Amendment to the Agreement**

The obligation of the SMVITM College and Focus Academy for Career Enhancement (FACE) has been outlined in this agreement. However, during the operation of the agreement, circumstances may arise which call for alteration or modifications of this Agreement. These modifications/alterations will be mutually discussed and agreed upon in writing.

## **Section 8 - Period of Validity**

This agreement shall be initially valid for three year from the date of signing the agreement and to be renewed subsequently by mutual consent of both the parties.

## **Section 9 - Arbitration**

Any dispute arising with regard to any aspect of this Agreement shall be settled through mutual consultations and agreement by the parties. This agreement will be governed by the laws of India on all substantive aspects and both parties consent to the jurisdiction of the courts of Coimbatore only.

## **Section 10 – Value Additions and Offerings**

1. Pre and post-assessment, with reports
2. Feedback will be taken.
3. Technical Training will be hands-on. Will be using FreshGrad Platform which is being used by Infosys and Capgemini companies.
4. Course certificates in the form of digital format after each session of 30 hrs minimum. Eligibility - 50% of attendance is mandatory for E-certificate. Attendance percentile should be mentioned in the soft certificate of each candidate.
5. Psychometric +technical competency mapping assessments to be included as a value add.
6. Access to a FreshGrad course with videos that will allow them to learn aptitude concepts if they miss classes.
7. Online Practice tests- On what we train in each phase/session.
8. 1 day of GDPI Workshop can be done in a seminar hall before they hit placements as complementary.

**DECLARATION:** I have read and understood Sections 5 to 10 and its details and I agree to the same.

For SMVIT



Principal  
Principal

SHRI MADHVA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nagar, Udipi Dist.  
BANTAKAL - 574 115

For FACE



Business Development Manager





**ReferenceGlobe**  
Transforming Student Lives

## ReferenceGlobe Student Transformation MOU Proposal

MEMORANDUM OF UNDERSTANDING

BETWEEN

*ReferenceGlobe*

AND

**Shri Madhwa Vadiraja Institute of Technology and Management**

This Agreement made and entered into on this 26/9/2019 day of SMVITM between **ReferenceGlobe(Associated with Stae Consulting and software Technologies)**, Hyderabad, an on growing Reference Network platform situated at 8-3-214/10/1/A, 1<sup>st</sup> Floor, Srinivasa Colony(West), SR Nagar, HYD-38 and **Shri Madhwa Vadiraja Institute of Technology and Management**, Vishwothama Nagar, Bantakal, Shankarpura, Karnataka 574115

### 1. OBJECTIVES OF THE MOU

ReferenceGlobe Provides Student Transformation Services **Shri Madhwa Vadiraja Institute of Technology and Management**, Vishwothama Nagar, Bantakal, Shankarpura, Karnataka 574115

which includes all the below set services as part of Service.

- a. Promoting the students of the organization to the ReferenceGlobe partnered companies online directly.
- b. Maintaining student verified online CV and video resume of promoted students
- c. Enabling students to apply for Internships to the ReferenceGlobe partnered companies online directly.
- d. Providing 24/7/365 online/LAN assessment platform to the students along with 4500 + online tests that span across multiple technologies and companies.
- e. Conducting 5 assessment tests to promoted students and sharing the test results to the companies along with promoted student profile.
- f. Providing Online test platform to the College to conduct their own assessment / subject matter tests and track online tests for the promoted students online.
- g. Providing more than 6 Lakhs Questions of Question bank to the college to conduct online tests to the promoted students that span across multiple technologies and several placement papers from the companies
- h. Providing online platform to the promoted students connect the Alumni and students across India to exchange opportunities and information for better career opportunities.
- i. Providing Access to 4000 + Universities information across Globe to the promoted students for better Higher Education career for the students.
- j. Providing a collaborative Alumni platform to manage Alumni. (College will provide Last 3 years Basic Alumni details from the MOU signed date for the newly partnered Colleges).
- k. Sending latest career and Education opportunity information to the students every day.
- l. Providing Resume Guidance to the students from the sample Resumes.
- m. Providing project Guidance online to the students from the sample projects database.
- n. Maintaining the last 3 years college placement History along with College Profile online.
- o. Online Web Sessions to interact with students 24/7/365



House No - 504, Street No - 13,  
Himayathnagar, Hyderabad 500029.



referenceglobe.com  
career@referenceglobe.com



+91 7997998568  
+91 7997998563

*[Signature]*

Principal

**SHRI MADHWA VADIRAJA**  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**  
Vishwothama Nagar, Udupi Dist  
BANTAKAL - 574115



## 2. PROPOSED MODES OF COLLABORATION

- a. As a first step, college will be parented with Reference globe by Registering online to Reference Globe education network.
- b. College will send the promoted students list in the predefined format provided by Reference globe.
- c. ReferenceGlobe will promote the students in ReferenceGlobe as a onetime bulk process and upon successful student promotion; every promoted student will receive student account details to access ReferenceGlobe's promoted student services.
- d. College TPO or concerned person will evaluate and confirm the promoted students.
- e. Most of the collaboration will happen online using built in online platform between college and ReferenceGlobe.

## 3. CONFIDENTIALITY and DATA INTEGRITY.

- a. Promoted student's data will be shared with the companies /employers who are registered with ReferenceGlobe as Employers and Companies.
- b. Whereas students can share their online CV and video resume to any company from ReferenceGlobe on their own interest, ReferenceGlobe would not have any integral check on this case.
- c. Colleges given access to access their promoted students and edit the details if required by using ReferenceGlobe's college Account provided to the college.

## 4. TERMS AND TERMINATION

This MOU, unless terminated by mutual written agreement of the parties, will continue life time. This MOU may be amended or terminated earlier by mutual written agreement of the parties at any time. Either party shall have the right to unilaterally terminate this MOU upon 60 days prior written notice to the other party. However, no such early termination of this MOU, whether mutual or unilateral, shall affect the promoted students and their services as described in the promoted student's services under "Objectives of the MOU" except point "F".

Nothing in this MOU shall be construed to make party a partner, an agent or legal representative of the other for any purpose.

## 5. COSTS OF THE MOU

College should pay Rs 500/- for each student for promoting in Reference Globe either online transfer or check payment towards ReferenceGlobe.

There is no Re-fund option once payment is made.

Each Party shall bear the respective costs of carrying out the obligations under this MOU.

## 6. SIGNED IN DUPLICATE



House No - 504, Street No - 13,  
Himayathnagar, Hyderabad 500029



referenceglobe.com  
career@referenceglobe.com



+91 7997998568  
+91 7997998563

*Prasanna*

Principal

SHRI MADHWA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nagar, Dupli Dist.  
BANTHALA - 504 115



**6. SIGNED IN DUPLICATE**

This MOU is executed in duplicate with each copy being an official version of the Agreement and having equal legal validity. BY SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year first above written.

On behalf of

on behalf of

**REFERENCEGLOBE**

**Shri Madhwa Vadiraja Institute of Technology and Management**

By :

By :

Name : Nag Kukkadapu

Name :

Title : Director

Title :

Date : 26-09-2019

Date :

Witness:

Witness:

1.

1.

2. For One Consulting & Software Technologies Pvt. Ltd.

2.

Director

Principal  
SHRI MADHWA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nagar, Udipi Dist.  
BANTAKAL - 574 115

Principal  
SHRI MADHWA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nagar, Udipi Dist.  
BANTAKAL - 574 115





# JVGLOBAL SERVICES LLP

#96/1, 2nd Floor, Aswathnagar,  
Sanjay Nagar Main Road, Bangalore - 560 094. Ph: 080 4220 0617  
E-mail: info@jvglobalservices.com, jvglobalservicesllp@gmail.com  
Website: www.jvglobalservices.com

## MEMORANDUM OF UNDERSTANDING

For

### Campus to Corporate Training

Between



### JVGlobal Services LLP

(herein after called JVG)

&



## SMVITM

### Shri Madhwa Vadiraja Institute of Technology & Management

(herein after called SMVITM)

Signed on: 03 July 2019

Principal  
SHRI MADHWA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Veliwothmane Nagar, Udipi Dist.  
BANTAKAL - 574 115

at SMVITM Udupi



### JVGlobal Services LLP

#6, 1<sup>st</sup> floor, 5<sup>th</sup> Cross, Sir. M.V Nagar,  
Ramamurthy Nagar, Bangalore - 560 016

JV Global founded in 2000 as a recruitment company and then diversified into training in 2007. JV Global strongly believes in delivering quality services to its clients. The strength of JV Global is they have put a system in place and robust processes to ensure that they deliver quality with consistency in every task that is undertaken. They have an expert team who identifies the needs of employers, researches the inputs received from academia and corporate across industry verticals.

In the process they aid individuals and organizations in transformation, with their learning and range of specialized training programs in Aptitude, Soft skills & Communication skills, industry specific trainings that have been tailor-made to suit specific needs.

- Competence in Recruitment, Training and development
- Managed multiple training batches from various colleges simultaneously
- All training programs are participatory, New methodology adopted for effective training
- Customization of modules in consultation with institutions.
- Co-ordinate with Industry personnel for interaction with trainees
- Need analysis / Mock tests / Assessment conducted
- The team consists of corporate trainers who are well qualified and experienced
- Modules & course material designed & developed based on the assessments done
- JV Global also provides online assistance to all the candidates associated with JV through their website [www.jvglobal.co.in](http://www.jvglobal.co.in) and social networking sites.
- Blend of theory with practical learning

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Principal  
SHRI MADHYA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nagar, Udipi Dist.  
BANTAKAL - 574 115



JV GLOBAL SERVICES LLP Page 2 of 12  
No 6, 1st Floor 5th Cross  
Sir M.V Nagar, Ramamurthy Nagar  
Bangalore-560016

Prasanna  
Principal  
SHRI MADHYA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nagar, Udipi Dist.  
BANTAKAL - 574 115



**SMVITM**

**Shri Madhwa Vadiraja Institute of Technology & Management**  
Bantakal, Udupi

Founded in 2010 by H. H. Shri Vishwavallabha Theertha Swamiji of Shri Sode Vadiraja Mutt – one of the 700 plus years old Ashta Mutts associated with the world famous Shri Krishna temple of Udupi in Karnataka – Shri Madhwa Vadiraja Institute of Technology & Management (SMVITM), situated at Bantakal in Udupi has carved a niche for itself in imparting quality engineering education in the coastal Karnataka region. Shri Swamiji started the Institute with the sublime objective of providing quality higher education to the needy student community at affordable costs. The motto Engineering your Career and Character with Care well reflects the objectives and philosophy of the institute. Despite being one of the youngest Institute in the region, SMVITM has made remarkable strides in its journey towards excellence over the past five years and has emerged as the most promising Engineering Institute with its well-qualified and motivated faculty, state-of-the-art infrastructure and distinguished learning-centric facilities.

At present, SMVITM, with a total student intake of 441 per year, offers Bachelor of Engineering (B.E.) courses in Civil Engineering, Computer Science & Engineering Electronics & Communication Engineering and Mechanical Engineering. Currently, 1562 students are pursuing their engineering education at the institute. Despite being located in a rural area, SMVITM ensures that its students are well trained in existing engineering practices and acquainted with the latest industrial trends.

The campus is conveniently located at Bantakal, which is about 6 km off the stretch of NH 66 that connects the coastal cities of Mangaluru (Mangalore) and Udupi. The Institute is affiliated to Visvesvaraya Technological University, Belagavi; approved by the All India Council for Technical Education, New Delhi and recognized by the Government of Karnataka.

The Institute is growing fast, scaling greater heights by concentrating on excellence in education, research and promotion of placement & entrepreneurship through industry-academia tie-ups and value added programs. The Management and the Academic Administration have been steadfast in their commitment to make SMVITM one of the niche Engineering Institutes in South India in the near future.

*Principle*  
Principal

SHRI MADHWA YADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nagar, Udupi Dist.  
BANTAKAL - 574 115

*Principle*  
Principal

SHRI MADHWA YADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nagar, Udupi Dist.  
BANTAKAL - 574 115

JV GLOBAL SERVICES LLP  
No 6, 4th Cross, 15th Cross  
Sir M.V Nagar, Ramamurthy Nagar  
Bangalore-560016





**Memorandum of Understanding**  
Between

**JVGlobal Services LLP**

Bangalore, Karnataka

&

**Shri Madhwa Vadiraja Institute of Technology & Management**

Bantakal, Udupi

In accordance with a desire to enhance employability skills of students of Sri Madhwa Vadiraja Institute of Technology & Management (SMVITM) and train the students accordingly this mutual agreement is executed.

JV Global & SMVITM deem it mutually beneficial to strengthen the bonds between the two academic organizations and to contribute to a greater teaching & learning outcome to the students who aspire to seek employability.

The themes and purpose of these joint activities is to groom the students as per industry needs and keep the workforce ready during the academic process itself. The details of the trainings and work schedules will be written separately in a document as mutually agreed upon.

**Preamble**

This Memorandum of Understanding (MOU) is entered into by and between JVGlobal Services LLP, Bengaluru (here in after called JVG), and Sri Madhwa Vadiraja Institute of Technology & Management (here in after called SMVITM), Udupi, India, with the intention of establishing a strong training collaboration.

**The objective:**

- To conduct career related Life skills, Aptitude trainings
- Evaluate performance and robustness of the students prior and after training
- To document overall conduct of students throughout the program
- To counsel and take corrective/remedial steps to the required students as & when the requirement arises

Principal  
SHRI MADHWA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwathanna Nagar Udupi Dist.  
KARNATAKA

Principal  
SHRI MADHWA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwathanna Nagar Udupi Dist.  
BANTAKAL - 574 115

JV GLOBAL SERVICES LLP  
No 6, 1st Floor, 3rd Cross  
Sir M.V Nagar, Ramarathna Nagar  
Bangalore - 560016

### Training

The students and Training Department of SMVITM shall be entitled to have access to the training resources at the campus. The trainings are continuous process linked to each other. Therefore the participants shall not skip trainings in between.

Action Plan – As per Annexure 1 enclosed.

Training Topics – As per Annexure 2 enclosed

Training details & Pricing - As per Annexure 3 enclosed

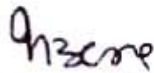
Responsibilities- As per Annexure 4 enclosed

### Confidentiality

Both the participants of this MOU shall uphold the clause of confidentiality and any information provided should be accorded protection from disclosure to any third parties outside or indirect stakeholders.

### Terms of the MOU:

This MOU shall be effective for a period of 3 years in the first phase from the date of final signature. It may be modified or extended by mutual written agreement by the parties. This MOU may be terminated by either party upon one month advance written notice if it does not harm any ongoing or agreed programs, trainings or placement process during the term.



Dr. Thirumaleshwara Bhat

Principal

SMVITM, Udupi

Karnataka

SHRI MADHWA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nagar, Udupi Dist.  
BANTAKAL - 574 115



Vincent W D'Souza

Founder Partner

JVG, Bangalore

Karnataka

JVG Global  
No. 6, 4th Floor, Cross  
Sir M.V Nagar, Ramamurthy Nagar  
Bangalore-560016



Principal

SHRI MADHWA VADIRAJA  
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Vishwothama Nagar, Udupi Dist.  
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**Annexure 1**  
**Action Plan for students graduating in the year 2021**

Participants	Duration of Training	Module
4 <sup>th</sup> Semester B.E. students	5 Days X 6 hrs = 30 hrs	Communication Skills & Vedic Maths
5 <sup>th</sup> Semester B.E. students	5 Days X 6 hrs = 30 hrs	Aptitude & Soft skills
6 <sup>th</sup> Semester B.E. students	5 Days X 6 hrs = 30 hrs	Aptitude & Soft skills
7 <sup>th</sup> Semester B.E. students	5 Days X 6 hrs = 30 hrs (Preferably on Saturdays)	Company specific brush up sessions/ Branch specific technical workshops
Practice Portal Details		
Pre assessment test every semester	1 - 2 hrs	1 Test. Labs requirements to be taken care by respective SMVITM faculty co-ordinators.
Post assessment test every semester	1 - 2 hrs	1 Test. Labs requirements to be taken care by respective SMVITM faculty co-ordinators.
Aptitude Topic wise practice test within a given time frame	1 hr	Min 3 tests on every topic
Company Specific tests (including coding test) 300+ company patterns available	Company pattern	5 test papers per company
Technical Tests	Based on topic	Branch specific
Orientation – Training & Placements		
FDP	2-3 hrs	1
Current 4 <sup>th</sup> semester B.E. Students	1 hr	1

**Methodology:**

- Pre-test
- Orientation
- Course materials provided
- Assignments / Practice tests
- Audio –Video based sessions
- Instructor –led training program
- Activity / Exercise based sessions
- Aptitude - Concepts taught
- Short cut methodologies taught
- Post test
- Feedback session
- Review meetings

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Principal

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Vishwothama Nagar Udupi Dist.  
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**Annexure: 2**

Sl. No	5 <sup>th</sup> Semester B.E. students – Campus to Corporate Training Modules Training dates: From 5 <sup>th</sup> Aug 2019 to 9 <sup>th</sup> Aug 2019	Duration (Hrs)
1	INTRODUCTION TO COMMUNICATION (VERBAL & NON VERBAL )	2
2	COMMUNICATION SKILLS ASSESSMENTS	2
3	SWOT, GOAL SETTING, TIME MANAGEMENT	2
4	MANAGING ONE'S SOCIAL PRESENCE	2
5	RESUME BUILDING	2
6	VEDIC MATHS	2
7	TIME, SPEED & DISTANCE	2
8	TIME AND WORK	2
9	PERCENTAGE	2
10	RATIO, PROPORTION AND PARTNERSHIP, ALLEGATION & MIXTURE	2
11	BLOOD RELATION	2
12	CODING AND DECODING	1
13	DIRECTION SENSE PROBLEMS	1
14	SEATING ARRANGEMENT	1
15	LETTER/SYMBOL SERIES	1
16	NUMBER SERIES	1
17	VISUAL SEQUENCE, ALPHANUMERIC PROBLEMS	1
18	LOGICAL REASONING	1
19	DEDUCTIVE REASONING	1
<b>Total Duration of Training</b>		<b>30</b>

*[Signature]*

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Vishwothama Nagar Udipi Dist.  
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Principal  
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INSTITUTE OF TECHNOLOGY & MANAGEMENT  
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*[Signature]*

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Bangalore-560016

Sl. No	Training Modules	Duration (Hrs)
<b>5<sup>th</sup> &amp; 6<sup>th</sup> Semester B.E. students – Campus to Corporate Training</b>		
1	NUMBER SYSTEM	2
2	PROFIT AND LOSS	2
3	SIMPLE INTEREST & COMPOUND INTEREST	2
4	ALGEBRA	2
5	PROBLEMS ON AVERAGES	2
6	PROBLEMS ON AGES	2
7	SET THEORY	1
8	GEOMETRY	1
9	PROBABILITY	2
10	PERMUTATION AND COMBINATION	2
11	DATA INTERPRETATION	1
12	DATA SUFFICIENCY	1
13	SYLLOGISM	1
14	CLOCKS	2
15	CALENDARS	2
16	COURSE OF ACTION	1
17	CAUSE AND EFFECT	1
18	VERBAL ABILITY – I: READING COMPREHENSION	2
19	VERBAL ABILITY – II: GRAMMAR BASED EXERCISES	2
20	VERBAL ABILITY – III: ANTONYMS & SYNONYMS	2
21	VERBAL ABILITY IV: VERBAL REASONING	2

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*Anzere*  
Principal

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Vishwothama Nagar, Udipi Dist.  
KARNATAKA - 574 115

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22	Verbal Ability – V: LETTER WRITING	2
23	GRAMMAR BRUSH UP	2
24	LISTENING SKILLS & QUESTIONING SKILLS	2
25	READING & SUMMARIZING	2
26	TEAM BUILDING & LEADERSHIP SKILLS	2
27	INTERVIEW SKILLS	3
28	GROUP DISCUSSION	4
29	NETWORKING - SOCIAL MEDIAS	2
30	<b>INDIVIDUAL PROFILING</b> 1 day is dedicated to every department as a corporate day Following activities will be conducted & documented: <ul style="list-style-type: none"> <li>• Aptitude Test – Online</li> <li>• Mock Group Discussion</li> <li>• 1-1 Personal Interview</li> <li>• Technical Interview</li> <li>• Feedback session</li> <li>• Reporting &amp; Documentation</li> </ul>	6
<b>Total Duration of Training</b>		<b>60</b>

Sl. No	Training Modules	Duration (Hrs)
<b>7<sup>th</sup> Semester B.E. students – Campus to Corporate Training</b>		
*Topics are designed based on the need as & when the requirement arises		
1	COMPANY SPECIFIC BRUSH UP SESSION	
2	BRANCH SPECIFIC TECHNICAL WORKSHOPS	30
<b>Total Duration of Training</b>		<b>30</b>

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**JV GLOBAL SERVICES LLP**  
 No 6, 1st Floor, 5th Cross  
 Sir M.V Nagar, Rammurthy Nagar  
 Bangalore-560016



### Annexure 3

#### Details of Campus to Corporate Training along with Commercials

For students of Shri Madhwa Vadiraja Institute of Technology & Management -Bantakal, Udupi

By JVGlobal Services LLP, Bangalore

- Participants:** Current 4<sup>th</sup> semester B.E. students  
**Minimum order quantity:** 180 students  
**Batch Size:** 60 students  
**Total number of batches:** 3  
**Effective training hours per day per trainer:** 6 hrs  
**Total duration of Training per batch:** 120 hrs Program spread from 4<sup>th</sup> sem to 7<sup>th</sup> semester B.E. (i.e., 30 hrs per semester)  
**Aptitude & Technical Practice Portal – Unlimited papers:** 2 years Validity

**Commercials of Training & Portal Services per student per semester: Rs. 1000+ GST**  
(In words: Rupees one thousand only per student per semester+ GST)


#### Terms of Payment:


- Payment shall be made at the end of every semester basis
- Cheque/DD in favor of "JVGLOBAL SERVICES LLP"
  - Bank Name: ICICI Bank, Sanjay Nagar branch, Bangalore
  - Bank A/C: 233605000167
  - Bank IFSC: ICIC0002336

#### Note:

- Hostel stay and food facilities will be provided to the trainers by SMVITM on non chargeable basis
- Training schedule/dates should be discussed & mutually agreed upon
- Billing will be done on minimum order quantity of 180 students/semester
- SMVITM would adhere to the time slots provided and any cancellation of classes by SMVITM shall be done at least 1 week notice. In case of any cancellation of classes by SMVITM which is done after the trainers are in campus due to some emergency/contingency, the missed classes will be compensated post mutual discussion and agreement between JVGlobal and SMVITM.
- SMVITM arranges the payment for JVGlobal Services LLP within 30 days of receipt of Invoice.

  
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INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nagar, Udupi Dist.  
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Bangalore-560016

#### Annexure 4

##### Responsibilities of JVGlobal Services LLP:

1. JVGlobal Services LLP would depute qualified & experienced trainers for training SMVITM students & deliver the content according to the schedule.
2. Classes have to be started & completed on time.
3. Any requirement for Labs should be conveyed to the SMVITM department coordinators at least 15 days in advance for the sessions conducted by JVGlobal Services.
4. JVGlobal Services LLP would adhere to the time slots provided and any cancellation of classes by JVGlobal Services LLP shall be done at least one week prior notice. Same has to rescheduled & completed by JVGlobal Services LLP on dates convenient to SMVITM.
5. If there is any attendance/discipline related issue that comes up, JVGlobal Services LLP will bring it to the notice of Training department at the earliest.
6. JVGlobal Services LLP will co-ordinate training activities with respective department faculty members looping in SPOC - TPO
7. JVGlobal Services LLP will submit all the training reports to SMVITM.
8. JVGlobal Services LLP personnel will follow the SMVITM guidelines & code of conduct.
9. Attendance will be maintained in student signature format every session basis for JVGlobal records.
10. JVGlobal Services LLP will take the students' feedback & in case of any concerns, the same will be brought to the notice of SMVITM SPOC immediately.
11. Highlights of training to be submitted to SPOC-TPO on a daily basis
12. A consolidated training report in soft copy of each student in terms of attendance to each session, practice test performance, personality highlight, etc to be shared with SMVITM Placement Officer as an overall assessment report

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## Responsibilities of SMVITM:

### Faculty Co-ordinators:

1. SMVITM will arrange the required infrastructure facilities like white board/black board and AV facilities, Lab for conducting training classes by JVGlobal Services LLP.
2. SMVITM will make it mandatory for all students of identified branches to attend the training.
3. Faculty Co-ordinators will take equal responsibility & bring required protocols to ensure 100% attendance during training sessions.
4. Faculty co-ordinators will take attendance of each session and maintain the attendance record of the students for internal department records.
5. Training program will be co-ordinated with respective department faculty members.
6. Faculty Co-ordinators will monitor the tests/test scores & analyze results/data. Students will be counseled & corrective measures will be taken ensuring improvement in student's performance.

### SPOC-TPO

1. SPOC-TPO will share names of faculty coordinators from respective department to co-ordinate training activities.
2. SPOC-TPO will share the required data of students & Faculty Co-ordinators to JVG prior to the training.
3. SPOC-TPO takes the responsibility to inform the students about the seriousness of the training program through circulars, memos.
4. SMVITM will take student feedback too & in case of any concerns, the same has to be brought to the notice of JVG SPOC immediately.
5. SMVITM will have all the communications/ feedback only with SPOC & not with any resource persons.

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JV GLOBAL  
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Sir M.V Nagar, Ramachirya Nagar  
Bangalore-560018

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Principal

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Vishwothama Nagar, Udipi Dist.  
BANTAKAL - 574 115



सत्यमेव जयते

INDIA NON JUDICIAL

Government of Karnataka

Rs. 100

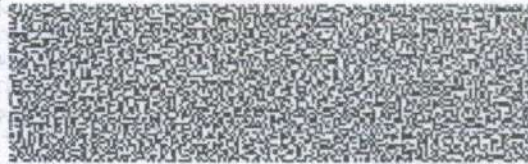
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 Purchased by : KENNAMETAL INDIA LIMITED  
 Description of Document : Article 4 Affidavit  
 Description : AFFIDAVIT  
 Consideration Price (Rs.) : 0  
 (Zero)  
 First Party : KENNAMETAL INDIA LIMITED  
 Second Party : SHRI MADHWA VADIRAJ INSTITUTE OF TECHLY AND MAGNT  
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 Stamp Duty Amount(Rs.) : 100  
 (One Hundred only)

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For SOUNDARYA SOUHARDA CREDIT CO-OPERATIVE LIM

*Devi*  
Authorized Signatory



Please write or type below this line

CONFIDENTIALITY AGREEMENT

This agreement is made and entered into this June 10, 2019, at Bengaluru, India. BETWEEN

*M... Principal*  
SHRI MADHWA VADIRAJ  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwathama Nagar, Udipi Dist



Statutory Alert:

1. The authenticity of this Stamp Certificate should be verified at "www.shofestamp.com". Any discrepancy in the details on this Certificate and as available on the website renders it invalid.
2. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy please inform the Competent Authority.

Non Acc

**Kennametal India Limited**, a Company registered under the Companies Act, 1956, having its registered Office at 8/9<sup>th</sup> Mile, Tumkur Road - Bangalore 560073 (hereinafter called "**KENNAMETAL**") of the First part.

AND

**Shri Madhwa Vadiraja Institute of Technology and Management**, a registered Education Institute, represented by its Professor and Principal, Dr. Thirumaleshwara Bhat, (hereinafter called "**Recipient**") of the First part.

WITNESSETH:

WHEREAS, KENNAMETAL is in the business of design, manufacture and sale of tungsten carbide cutting tool, machine tools, hard metal, its products etc. and also as a result of the presence in this industry for a long period, has developed, acquired and/or possesses technical knowledge in these fields and has industrial property rights consisting of designs, product engineering, technological and other information with respect to these tools and related parts and components.

WHEREAS, Recipient is providing Professional Educational Services in the field of Engineering etc.,

Whereas, Recipient has approached Kennametal to provide Project Training/ Internship to their students who are undergoing B.Tech and M.Tech Courses, for whom the training is mandatory as a part of their curriculum.

WHEREAS, KENNAMETAL has agreed to provide Internship/Project Training to the students of Recipient upon the request for their Professional development and enhancement of skills and during the training period the students and Recipient may get confidential information of Kennametal.

WHEREAS, KENNAMETAL will be disclosing/ has already disclosed to RECIPIENT certain information which is confidential and proprietary to KENNAMETAL and or its customers if any.

WHEREAS, KENNAMETAL desires and RECIPIENT agrees to enter into an agreement to define and protect KENNAMETAL's and or its customers rights if any with respect to the said information.

NOW, THEREFORE, in consideration of the mutual promises and covenants contained herein, and intending to be legally bound, the parties hereto agree as follows:



*Principal*

**SHRI MADHWA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT**  
Vichwothama Nagar, Udipi Dist.  
BANTAKAL - 574 115



- 1 KENNAMETAL shall / has in its discretion, disclose (d) to RECIPIENT certain CONFIDENTIAL INFORMATION for the sole purpose of Project Work and Internship.
- 2 CONFIDENTIAL INFORMATION means information of a proprietary, trade secret or confidential nature, disclosed pursuant to this Agreement of already disclosed, which may include but is not limited to research data, technical information, software, samples, devices, specifications, financial data, business plans, production, laboratory or engineering techniques or manuals or other intellectual property or its physical embodiments, whether disclosed orally, visually, in writing or in document form, by observation or inspection of KENNAMETAL's item, or facilities or by conversation with KENNAMETAL's officers, directors, employees or agents.
- 3 RECIPIENT agrees to receive and guard the CONFIDENTIAL INFORMATION as confidential, and to take all steps necessary to protect the CONFIDENTIAL INFORMATION from unauthorized use or disclosure.
- 4 RECIPIENT agrees to use KENNAMETAL's CONFIDENTIAL INFORMATION only for the sole purpose identified in Paragraph 1 of this Agreement. RECIPIENT agrees not to use or exploit any of KENNAMETAL's CONFIDENTIAL INFORMATION directly or indirectly for its own benefit or for the benefit of any third party in a manner inconsistent with that purpose.
- 5 RECIPIENT agrees not to disclose KENNAMETAL's CONFIDENTIAL INFORMATION in any way or in any form to third parties without KENNAMETAL's prior specific written authorization and RECIPIENT agrees to disclose the CONFIDENTIAL INFORMATION only to those of its officers, directors, employees or others under its control who have a need to know the CONFIDENTIAL INFORMATION to achieve the purpose envisaged in this agreement, all of whom will be required by RECIPIENT to protect it in accordance with this Agreement.
- 6 RECIPIENT shall not copy, duplicate, reproduce, transcribe either in its original form or in any modified form, KENNAMETAL's CONFIDENTIAL INFORMATION except as may be necessary for the purpose set forth in Paragraph 1 hereof. All the copies shall contain the same confidential or proprietary designations that appear on the original CONFIDENTIAL INFORMATION.
- 7 RECEIPIENT shall not publish any article in newspapers or in any magazines related the confidential information received from the



Page 3 of 7

*Prasen*  
Principal  
SHRI MADHWA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vishwothama Nagar, Udupi Dist.  
BANTAKAL - 574 115



Kennametal at any time.

- 8 Kennametal understands that to complete the requirements of the course in which the student is enrolled, Recipient may give a substantive presentation concerning the Project to an audience that will not have signed Non-disclosure agreements, and that such presentation will include information about Kennametal. Kennametal will work with Recipient/student to prevent the inclusion of Confidential Information in the presentation and any written materials prepared by the student.

The restrictions set forth in Paragraph 4, 5, 6 and 7 hereof shall not apply to information which:

- a) is established through evidence to have been in the possession of RECIPIENT prior to its receipt from KENNAMETAL.
- b) is established to have been in the public domain at the time of the disclosure or is thereafter established to be in the public domain other than through a breach of this Agreement.
- c) is lawfully obtained by RECIPIENT from a third party under circumstances permitting RECIPIENT to use or disclose the information without restrictions.
- d) has already been disclosed prior to entering into this agreement.

No information which is specific shall be deemed to be within any of the foregoing exceptions merely because it is embraced by more general information which falls within any one or more of the foregoing exceptions.

Any combinations of features shall not be deemed to be within any of the foregoing exceptions merely because individual features fall within any one or more of the foregoing exceptions.

9. All CONFIDENTIAL INFORMATION shall be and remain the property of KENNAMETAL and no present or future intellectual property rights or licenses are offered, granted or implied by KENNAMETAL in the disclosure of any CONFIDENTIAL INFORMATION hereunder. Nothing in this Agreement shall be interpreted as an offer, grant or license of any right to directly or indirectly manufacture any product or item by the use of the CONFIDENTIAL INFORMATION (other than as may be requested by KENNAMETAL) or to incorporate or use the CONFIDENTIAL



Page 4 of 7

*Principa*  
Principal

SHRI MADHWA VADIRAJA  
INSTITUTE OF TECHNOLOGY & MANAGEMENT  
Vichwothama Nagar Udupi Dist.  
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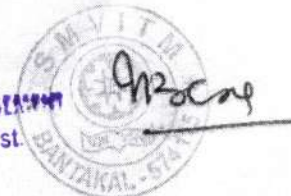


INFORMATION in any manner in RECIPIENT's business. Nothing in this Agreement shall prohibit KENNAMETAL from disclosing the CONFIDENTIAL INFORMATION to other parties.

10. RECIPIENT shall promptly disclose to KENNAMETAL any information, inventions or discoveries (whether patentable or not), innovations, suggestions, ideas and reports, made or developed by RECIPIENT based on or as a result of the use of CONFIDENTIAL INFORMATION. RECIPIENT shall not at any time without the prior written authorization of KENNAMETAL, file, cause or authorize the filing of any patent application in any country with respect to any such inventions, discoveries or innovations which are the property of KENNAMETAL.
11. RECIPIENT shall not disclose the existence of this Agreement to any third party or use the name of KENNAMETAL in any publicity or advertising without KENNAMETAL's prior written authorization.
12. This Agreement does not constitute any representation, warranty or guarantee by KENNAMETAL to RECIPIENT with respect to the non-infringement of intellectual property rights of third parties nor shall KENNAMETAL be liable to RECIPIENT for any errors or omissions in the CONFIDENTIAL INFORMATION or for the results of the use of the CONFIDENTIAL INFORMATION by RECIPIENT.
13. This Agreement shall be effective as of the date first written above and shall remain in effect for a period of three (3) years from that date of execution of this agreement; provided, however, that the obligations of this Agreement governing the confidentiality and use of the CONFIDENTIAL INFORMATION survive such termination for a period of five (5) years. Upon termination of this Agreement or at the earlier written request of KENNAMETAL, RECIPIENT shall promptly return all CONFIDENTIAL INFORMATION and copies thereof.
14. Ethics: Recipient acknowledges that Kennametal has provided it with access to a copy of Kennametal's Code of business Ethics and Conduct at <https://www.kennametal.com/en/about-us/ethics-and-compliance.html> agrees to act in a manner that is consistent with Kennametal's Code of Business Ethics and Conduct while performing under this Agreement.
15. Recipient warrants that it will abide by, and will cause all of its affiliates or the respective directors, officers, employees, students, agents or representatives of such institutes, or any other person acting on behalf of Recipient or any of its affiliates (the "Relevant Agents") to abide by, all applicable laws and regulations, including but not limited to the laws of



*Amritha*  
Principal

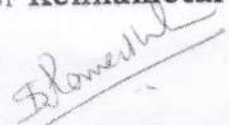


the US Foreign Corrupt Practices Act ("FCPA"); the Organization for Economic Co-operation and Development Convention on Combating Bribery of Foreign Public Officials in International Business Transactions ("OECD Bribery Convention") and its local country enabling legislation; and any other law that may govern its activities from time to time.

16. Any dispute arising out of or in relation of this Agreement shall be referred to arbitration to be held by a person to be nominated by KENNAMETAL whose decision shall be final and binding upon the parties hereto and such reference shall be a submission to arbitration under the Indian Arbitration and Conciliation Act 1996. The language of arbitration under the Indian Arbitration and Conciliation Act 1996. The language of arbitration shall be English; the venue of arbitration shall be Bangalore and the courts at Bangalore shall have jurisdiction to the exclusion of all other courts.

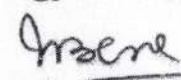
**IN WITNESS WHEREOF**, each of the parties hereto has caused this Agreement to be executed in duplicate by its duly authorized representative.

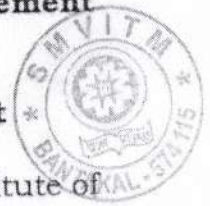
For **Kennametal India Limited**

  
**Ramesh S Rao**  
Deputy General Manager-R&D  
Kennametal India Ltd,  
Bangalore - 560073




For **Shri Madhwa Vadiraja Institute of Technology and Management**

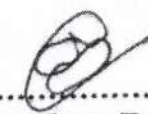
  
**Dr. Thirumaleshwara Bhat**  
Principal  
Shri Madhwa Vadiraja Institute of  
Technology and  
Management, Vishwothama Nagar,  
Bantakal, Udupi District - 574115



**Witness:**

  
**Signature:** .....  
**Name : Bharath Kumar**  
Address: Executive - R&D  
Kennametal India Limited  
8/9th Mile, Tumkur Road  
Bangalore, 560073

**Witness:**

  
**Signature:** .....  
**Name: Dr. Sudarshan Rao**  
Address: Professor and HOD  
Dept. of Mechanical Engineering  
Shri Madhwa Vadiraja Institute of  
Technology and Management,  
Vishwothama Nagar, Bantakal, Udupi  
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